



Tue.5Nov'13. 4-6p **How CEOs Raise Venture Capital** [www.EntreUniv.org](http://www.EntreUniv.org)

## *Termsheets for CEOs*

### *How to Get One, How to Close One*

Using the 16-page **Standard Preferred A Term Sheet**

as published by the National Venture Capital Association,

Steve Kaplitt, Esq and Dan Conley will review aspects that work for the CEO and the Employees, and sometimes work more for the Venture Capitalists and their Limited Partners. Topics:

**How Can CEOs Protect Their Angel Investors from anti-dilution?**

**What limitations can CEOs expect when they hire a new Boss?**

**How CEOs best prepare for realities + expectations of VCs - to close deal**

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Dan Conley formed his OnCallCFO Consultant biz in '91. He's coordinated EntreUniv.org since '93 and by '96 he founded the NJAngels, building investments in current Angel-backed cos in Wound Care, Vaccines, Cancer Dx and Blood Purification and now exploring energy-related technologies.

Dan provides CEOs w/variety of services; DealScrubbing, Fast Pitch Coaching, and immersive VenturEvaluations to full blown Fundraising Campaigns for select CEOs whom he is backing. [LeadAdvisor@EntreUniv.org](mailto:LeadAdvisor@EntreUniv.org) 908.917.3537



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